

Raquel J. Comstock

Dear Hiring Supervisor:

I am currently a fairly new real estate broker with less than two years experience as a real estate broker but I have been an active Calif. realtor since 1990. I have a high level of tax knowledge with proposition 19, I understand legal contracts and deadlines and contingencies and legal loopholes within the real estate industry and some tax issues and some common law issues.

I have a deep understanding of ethics and fair housing. Anti-discrimination discerning of unconscientious and dismissive discriminating behaviors seems to be a challenge for many still but I received formal classes on educating myself to be aware and reflective when others cannot be because they don't have the same education privilege that I have received in my real estate ethics courses.

Deescalating issues with diplomacy and gentle care is the most efficient manner to resolve tension or an issue. I have extensive legal contract and negotiating skills. I have had full time assistants in the past but I do all the training myself and teaching to my assistants that I have had and University interns.

I have a full real office in my home with all the basic technology needed for any real estate business or similar business like property management. I also opened my own corporation on my own for my real estate office at home which gave me an even broader understanding of basic business dealings.

My experience aligns well with the qualifications that you are seeking. I look forward to our acquaintance.